



Demonstration of Excellence

Example One: Leadership

As CIO, Mr. Buzzelli is extremely knowledgeable, competent and professional, and has gained the respect of department heads and his subordinates. He is able to resolve personnel conflicts and delegates work well.

In less than three years he has realigned job positions, duties, and responsibilities. Employees are now in positions that best reflect their skills and talents and previous outstanding projects are now on track.

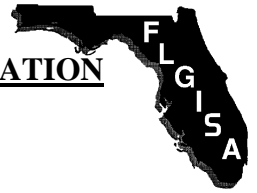
Mr. Buzzelli has developed long-range plans, utilizing the input of his IT Division personnel, in scheduling projects and setting goals and objectives. He has developed an excellent Annual Work Plan with logical priorities and step instructions. No major projects are currently delinquent; an outstanding achievement considering the IT Division went through two major hurricanes and lost an employee in the last year.

Example Two: Enterprise Technology Plan Recognized Internationally

The Enterprise Technology Plan was featured by the ICMA (International City/County Management Association) in their InfoWire newsletter of management tips, case studies and resources for government, as a blueprint for other municipalities. The plan focuses on how the city's Information Technology (IT) Division (formally known as MIS) supports city goals and objectives set by the city commission and staff. It includes four complementary plans:

- **Strategic Plan**, which states the division's vision, mission, core values and goals and objectives.
- **Tactical Plan**, which examines current infrastructure and support systems and presents recommendations to improve operations.
- **Business Interruption/Business Continuity Plan**, which offers short-term and long-term strategies to ensure continued support to vital city services in the event of emergency.
- **Project Work Plan**, which provides an annual schedule for use at the individual and management levels to monitor and track progress against goals.

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Example Three: IT Division Recognized Nationally

The Center for Digital Government and the National League of Cities developed the Digital Cities Survey. The Center is a national research and advisory institute on information technology policies and best practices in state and local government.

The Digital Cities Survey is the nation's most powerful benchmarking tool for city governments. Mayors, chief information officers and city managers at over 300 of the nation's cities were invited to participate. Officials responded to a set of 22 questions. The survey examined and assessed how city governments utilize information technology to operate and deliver quality service to their customers and citizens.

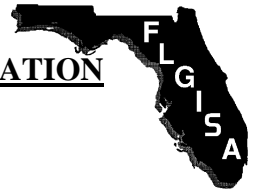
Through the leadership of Mr. Buzzelli, the IT Division and the City of Delray Beach were honored to receive this prestigious award in December, 2005, for 1st Place in the category of cities with populations of 30,000 to 75,000.

Example Four: Fiber Optic I-NET Agreement

Mr. Buzzelli did an excellent job negotiating a fiber optic I-NET, connecting all the remote locations, at a vastly reduced cost to the City. In cooperation with the City Attorney's Office, he negotiated a cable franchise and I-NET agreement that allowed the City to connect 12 remote sites with fiber optic lines that are capable of transmitting data at one gigabit speeds.

- The fixed installation costs negotiated were \$750 per site, compared to other municipalities paying \$8,000 or more per site.
- The recurring monthly costs negotiated were \$395 per month, compared to other carriers charging \$3,000 to \$5,000 per month.
- The daily backups of remote servers are now being done centrally at City Hall.
- Software maintenance, updates and systems support is now centralized at City Hall.
- Communication issues are now reduced, allowing IT employees to focus on other issues.

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Example Five: Reducing the Cost of Microsoft Licenses

Under Mr. Buzzelli's leadership, the IT Division reduced the cost of the Microsoft licenses from \$270,000 to \$169,000 by combining several license agreements, resulting in an initial cost savings of \$101,000 to the City. Subsequent years originally forecast to cost \$200,000, will now result in savings of \$31,000 per year to the City.

Contribution to Information Technology in the State of Florida

Guy has been involved with Information Technology for the past 25 years, of those; eighteen years have been spent serving the Government sector. His employment in the local Government began with the City of Deerfield Beach, where he worked in the Information Technology Division for 15 years. He is currently, and has been for the past three years, with the Information Technology Division for the City of Delray Beach. In addition to working with the local Government, he served his community for three years teaching programming and design at night, at Palm Beach Community College.

He is a member of the Southern National Users Group, a local computer group consisting of members from the government and private sectors. He has been an active member for the past 15 years, serving on the board in a number of capacities, including President, Vice-President and Past President.

Guy's innovative five year Technology Plan for the IT Division has been hailed as a blueprint for other municipalities and divisions. Cities such as Boynton Beach, West Palm Beach and others, have piggybacked off or used the City of Delray's I-NET Fiber Optic agreement as leverage in their own negotiations.

Currently the City of Delray Beach, Florida shares information (GIS, addressing, building permits) with the Palm Beach County Appraiser's Office utilizing a fiber optic connection. This innovation brings together the next level of data sharing between municipalities and counties. In conjunction with our Police Department and the Palm Beach Sheriff's Office, we are piloting innovated data sharing efforts to bridge the gap between the city and county law enforcement agencies to better serve our constituents.